## NORTH EAST TEXAS REGIONAL MOBILITY AUTHORITY

## **FINANCIAL STATEMENTS**

June 30, 2016

T

3650 OLD BULLARD ROAD • STE. 330 TYLER, TEXAS 75701 (903) 561-1148

#### ACCOUNTANT'S COMPILATION REPORT

August 2, 2016

Board of Directors North East Texas Regional Mobility Authority

Management is responsible for the accompanying financial statements of the North East Texas Regional Mobility Authority (the Authority), which comprise the statement of net assets as of June 30, 2016 and the related statement of revenues, expenses and change in net assets for the nine month periods ended June 30, 2016 and 2015 and cash flows for the period ended June 30, 2016 in accordance with accounting principles generally accepted in the United States of America. I have performed the compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, nor provide any assurance on the financial statements.

Management has elected to omit substantially all the disclosures ordinarily included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Authority's assets, liabilities, net assets, revenues, expenses, and change in net assets and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The accompanying information in Schedule 1 is presented for the purpose of additional analysis and is not a required part of the financial statements. The information is the representation of management and was subject to the compilation engagement, however, I have not audited or reviewed the information and accordingly, do not express and opinion, a conclusion, nor provide any assurance on such information.

I am not independent with respect to the North East Texas Regional Mobility Authority.

My Higanes, CRA

# North East Texas Regional Mobility Authority Statement of Net Assets June 30, 2016

#### Assets

Assets			
Current Assets:			
Cash (Restricted \$239,369)	\$	439,224	
Cash - Toll Revenue & Operating Funds (restricted \$2,142,666)		18,139,705	
Cash - Project Construction Fund (restricted)		109,896,563	
Toll Revenue and Fees Receivable		3,778,027	
Grants and Other Receivables		137,570	
Prepaid Insurance and Other	_	7,168	
Total			132,398,257
Noncurrent Assets:			
Cash- Debt Service Reserve Funds (restricted)			24,890,138
Capital Assets:			
Toll 49 - Right of Way		39,798,777	
Toll 49 - Bridges		64,191,695	
Toll 49 - Highway		126,943,753	
Toll 49 -Gantries and other		12,005,472	
Construction in Progress		11,386,607	
Website and Office Equipment		78,221	
Accumulated Depreciation		(15,454,059)	
Total		(13,434,033)	238,950,466
Total Assets			\$ 396,238,861
Liabilities and Net Assets			
Current Liabilities:			
Accounts Payable - Operations	\$	534,456	
Accounts Payable - Construction in progress		450,813	
Accounts Payable - Other		62,321	
Accrued Interest Payable		377,813	
Rusk County Funds - Loop 571		239,369	
Total			1,664,772
Long-term Liabilities:			
Senior Lien Bonds Payable		124,735,000	
Subordinated Lien Bonds Payable		56,615,000	
Unamortized Bond Premiums		28,899,108	
Total		20,033,100	210,249,108
Net Assets:			
Invested in Capital Assets  Net of Related Debt		4.00 4.00 0.00	
		167,488,303	
Restricted for:		(4.000	
Capital Projects		(4,828,870)	
Other Purposes		21,665,548	
Total			184,324,981
Total Liabilities and Net Assets			\$ 396,238,861

## North East Texas Regional Mobility Authority Statement of Revenues, Expenses and Changes in Net Assets For the Nine Month Periods Ended June 30, 2016 and 2015

	2016	2015
Revenue:		
Toll revenue - electronic	\$ 6,488,894	\$ 5,090,270
Toll revenue - video	2,522,476	2,044,986
Video violation fees	867,956	602,715
County contributions	34,000	36,000
Design settlement	275,000	
Grants and related revenue	81,864	49,245
Total Revenue	10,270,190	7,823,216
General Expenses:		
Accounting fees	37,070	33,115
Auditing fees	33,647	26,127
Legal fees	383,464	286,703
Employee salaries and benefits	135,777	114,593
Board and staff travel	14,669	2,295
Office and related expenses	21,442	11,615
Surety bonds, dues and trustee fees	14,148	5,215
IT support	28,228	22,639
Website maintenance	15,580	17,885
Other general expenses	39,187	7,504
Grant related expenses	81,490	49,245
Total General Expenses	804,702	576,936
Toll 49 Operating Expenses:		
Project director	200,280	170,631
General engineering consultants	404,164	270,747
Toll processing costs	669,267	683,909
Toll maintenance support	310,785	155,689
Toll operating system support	401,112	538,856
Roadway maintenance	744,364	1,064,265
Insurance expense	20,918	20,877
Depreciation expense	4,914,243	4,533,017
Total Toll 49 Operating Expenses	7,665,133	7,437,991
Operating Income (Loss)	1,800,355	(191,711)
Other Income and (Expense):		
Interest income	5,843	476
Interest expense	(1,692,145)	(1,401,575)
East Texas Hour Glass Study		(27,837)
Loss on camera replacement	(100,860)	
Loan fees and expenses	(3,556,435)	
Net Other Income (Expense)	(5,343,597)	(1,428,936)
Change in Net Assets	(3,543,242)	(1,620,647)
Net Assets - Beginning of Period	187,868,224	188,783,303
Net Assets - End of Period	\$ 184,324,982	\$ 187,162,656

See Accompanying Accountant's Compilation Report.

## North East Texas Regional Mobility Authority Statement of Cash Flows For the Nine Months Ended June 30, 2016

Cash Flows From Operating Activities:	
Received from toll customers	\$ 9,738,681
Received from counties	34,000
Design Settlement	275,000
Grant revenue received	90,739
Paid to contractors and consultants	(3,746,618)
Paid for salaries, benefits and payroll taxes	(134,231)
Paid for other expenses	(78,145)
Net Cash Provided by Operating Activities	6,179,426
Cash Flows From Capital and Financing Activities:	
Proceeds from bank loan	65,000,000
Proceeds from bonded debt	210,306,440
Payment of Financial Assistance Agreement	(12,250,000)
Payment of SIB loan	(46,812,965)
Payment of banks loan	(65,000,000)
Payment of loan and banks fees	(3,500,223)
Payment of interest expense	(732,758)
Purchases of cameras and equipment	(181,431)
Segment 4 expenditures	(7,997,591)
Sale of right of way	9,290
Net Cash Provided by Capital and Financing Activities	138,840,762
Cash Flows from Investing Activities:	
Interest earned	5,843
Net Cash Provided by Investing Activities	5,843
Net Increase in Cash and Cash Equivalents	145,026,031
Cash and Cash Equivalents - Beginning of Period	8,339,599
Cash and Cash Equivalents - End of Period	\$ 153,365,630
Reconciliation of Operating Income	
To Net Cash Provided by Operating Activities:	
Operating Income	\$ 1,800,355
Adjustments to reconcile operating income	_,00,0,00
to net cash provided by operations:	
Depreciation expense	4,914,243
Change in assets and liabilities:	,,,,,,,,,,
Increase in accounts receivable, net	(285,963)
Decrease in accounts payable, net	(249,209)
Net Cash Provided by Operating Activities	\$ 6,179,426

See Accompanying Accountant's Compilation Report.

## North East Texas Regional Mobility Authority Revenues and Expenses - Budget to Actual Comparison For the Nine Months Ended June 30, 2016

	Annual Budget		Budget YTD		Actual YTD	
Revenue:						•
Toll revenue - electronic	\$	6,510,000	\$	4,882,500	\$	6,488,894
Toll revenue - video		3,990,000		2,992,500		3,390,432
County contributions		36,000		27,000		34,000
Design settlement						275,000
Interest income						5,843
Total		10,536,000		7,902,000		10,194,169
Expenses:						
Accounting		42,000		31,500		37,070
Auditing		30,000		22,500		33,647
Legal fees		385,000		288,750		383,464
Employee salaries and benefits		168,991		126,743		135,777
Board and staff travel		9,000		6,750		14,669
Office and related expenses		19,748		14,811		21,442
Public involvement		7,000		5,250		
Project development support		400,000		300,000		
Surety bonds, dues and trustee fees		14,000		10,500		14,148
IT support		21,300		15,975		28,228
Website maintenance		18,000		13,500		15,580
Other general expenses		4,000		3,000		39,187
Project director		225,000		168,750		200,280
General engineering consultants		404,000		303,000		404,164
Toll processing costs		691,381		518,536		669,267
Toll maintenance support		318,000		238,500		310,785
Toll operating system support		344,500		258,375		401,112
Insurance expense		29,000		21,750		20,918
Roadway maintenance		1,760,000		1,320,000		
Noudway maintenance		4,890,920		3,668,190		744,364
Interest expense on interim loan		250,000				3,474,102
Interest expense on SIB loan (1)				187,500		297,917
Interest on bonded debt		1,304,521		815,326		434,841
Loan fees and expenses						320,480
Total		6,445,441		4,671,016	-	3,556,435 8,083,775
Net Operating Cash Flow		4,090,559		3,230,984		2,110,394
Non-Cash Expenses:						
Interest expense on SIB loan (2)		638,907		638,907		638,907
Depreciation expense		6,651,665		4,988,749		4,914,243
Loss on camera replacement						100,860
Total		7,290,572		5,627,656		5,654,010
Excess of (Expenses) over Revenue	\$	(3,200,013)	\$	(2,396,672)	\$	(3,543,616)

<sup>(1)</sup> Interest 2/1/16 through 9/30/16

<sup>(2)</sup> Interest 10/1/15 through 1/31/16